LIAISON NES® 6x6 PROGRAM

INTRODUCING THE

6x6 ACCELERATION PLACEMENT PROGRAM

A faster path to placing LIAISON NES® with qualified **new customers**.

6 KITS
INITIAL BUY
=
1 NES PLACEMENT

6-MONTH TERM
No initial volume commitment

LIAISON NES®
POINT-OF-CARE MOLECULAR TESTING

FAST • SIMPLE • FLEXIBLE

PROGRAM HIGHLIGHTS

NO UPFRONT VOLUME COMMITMENT	NEGOTIATED PRICING CAN START EARLY	NES SPIFF STILL APPLIES	RUNS THROUGH DECEMBER 31, 2026

A SMART WAY TO START



LIAISON NES®

6x6 PROGRAM

HOW THE 6x6 WORKS

1 Buy 6 respiratory assay kits

Initial purchase places one LIAISON NES® instrument.

2 Use NES for 6 months

No initial volume commitment. Additional 4-Plex kits may be purchased as needed.

3 Convert whenever the fit is clear

Move to a committed agreement at any point and begin negotiated pricing immediately.

IMPORTANT

- 4-Plex respiratory assay only for instrument placement.
- Group A Strep does not qualify toward the 6-kit initial buy.
- New customers only.

AFTER 6 MONTHS: THREE SIMPLE OPTIONS

1	2	3
KEEP THE INSTRUMENT	**MOVE TO A CONTRACT**	**RETURN THE INSTRUMENT**
No contract required. Continue purchasing tests if NES is working and the volume is there.	Transition to a committed agreement with negotiated pricing based on volume and structure.	If NES is not the right fit, return it at the end of the 6-month term.